# TOURISM BUSINESS OPPORTUNITIES February 2014

Please follow-up via email as most have International addresses and please feel free to contact Heather Colache 609-449-7151 should you have any questions.

# American Bus Association January 11-14, 2014

CONTACT/LEAD	NOTES/OTHER
Hanover Holiday Tours Limited 73 14th Ave. Hanover, ON N4N 3W9 Canada Phone Number: 1 519 364-4911 Fax Number: 1 519 364-2299 Email Address: info@hanoverholidays.com Website: www.hanoverholidays.com Ms. Diane Diebel, V.P. (Representative)	Atlantic City is in their 2014 Brochure for the first time. Looking for a 3night/4day trip. They feel that one casino is more personable that the others. Travel agents sell their overnight product. Believes that it's AC's time.  Company Profile:  Escorted motor coach and air/motor coach tours across Canada and the U.S. Set itineraries and multiple dates offered via a full-color brochure. All packages are commissionable, and customized itineraries are available. Special commission levels for fellow Tour Operators. 90% Adults
Better Business Connection Inc./TABBC Express 22664 Relocation Dr. Sterling, VA 20166 United States Phone Number: 1 703 707-2020 ext:106 Fax Number: 1 703 834-1556 Email Address: rtaylor@bbcexpress.com Website: www.bbcexpress.com Mr. Radcliff Taylor, V.P. of Sales	Client love casino's and to gamble. Books overnights that are 3day/2nights. Odessa Basil is the event manager, she books tours around events. She goes direct and uses receptives, pick pout the tour and hotels and works with the DMO.  Company Profile: Ground transportation-offering sedans, limousines, vans, minicoaches, and full-size coaches. Provide quality tour and charter services. 40% Adults, 40% Seniors & 20% Students

# Conway Tours/Gray Line of Rhode Island

10 Nate Whipple Hwy. Cumberland, RI 02864-1415

United States

Phone Number: 1 401 658-3400 Fax Number: 1 401 658-3411

Email Address: groupsales@conwaytours.com

Website: www.conwaytours.com

Ms. JoAnne Billington

Competition is tough for their AC trips. They are still successful with their trips and build them around an entertainment component (a must!). Packages need to include, bonus, food and a show which is key.

# Company Profile:

Cover all client booking needs from hotels to attractions to restaurants. We come up with a perperson cost to make selling the tour easier for group leaders.

# Alternative Tours Inc./East Coast Receptive

Operator P.O. Box 8492

Cherry Hill (Philadelphia), NJ 08002-0492

United States

Phone Number: 1 856 854-6396 Fax Number: 1 856 854-1662 Email Address: alttours@aol.com Website: www.alternativetoursinc.com

Mr. Dennis Smith, Vice President, Swiss Specialist

Alternative is a receptive for Hudson Valley & Williamsburg. Has had some interest in AC, keep updated on casino packages and on the mailing list. Uses a receptive to book business.

#### Company Profile:

Innovative East Coast Receptive Operator - allinclusive, theme tour packages Handles region between N.Y.C. & Williamsburg with creative, affordable packages to Philadelphia, Valley Forge, Brandywine, Bucks County, Lancaster,

Gettysburg, Hershey, Harrisburg, York, Cape May, New York, Annapolis, Baltimore, Williamsburg &

D.C

#### DATTCO Inc.

583 S. St.

New Britain, CT 06051-3878

United States

Phone Number: 1 860 229-4878 Fax Number: 1 860 826-1115 Email Address: petew@dattco.com

Website: www.dattco.com

Ms. Lisa Gagne, Tour Dev. & Operation Cord

DATTCO has consolidated the tour department. Only does 2day/1night, groups want weekends, golf packages and shopping itineraries.

#### Company Info:

Custom group tour packages for seniors, students and leisure groups. Coaches available for charter to tour operators and other groups.

#### First Choice Tours

110 N. Hillside Rd., Ste. 12 South Deerfield, MA 01373

United States

Phone Number: 1 413 665-9090 Fax Number: 1 413 665-0022 Email Address: maria@fctours.com

Website: www.fctours.com

Ms. Maria Manouvelos-Baker, Owner

Uses and AC receptive. Looking for new and different itineraries and add on side trips. Please send shopping information with group leader bonus and bus parking.

#### Company Info:

Motorcoach tours to Students, Seniors, Corporate Clients

#### Lakeshore Tours

243 King St. E.

Bowmanville, ON L1C 3X1

Canada

Phone Number: 1 905 623-1511 Fax Number: 1 905 623-7121

Email Address: marilyn.glassford@lakeshoretours.ca

Website: <a href="www.lakeshoretours.ca">www.lakeshoretours.ca</a>
Ms. Marilyn Glassford, Owner

Books direct, changing AC hotels, needs new location. New itineraries, clients like to gamble and sightsee. Asked for Tropicana & Resorts information.

No other profile information. Checked out the website, Seneca Casino was offered as well as Myrtle Beach. They do Casino, Beach and Shopping Tours and have some on their website

Other Casino trips are doing well, needs something to draw clients back to AC. Uses a receptive to books AC. Send Thunder Over the Boardwalk packages.

#### Benedict's Bus Service

2166 Charleston Rd. Wellsboro, PA 16901

United States

Phone Number: 1 570 724-5867 Fax Number: 1 570 724-5693

Email Address: maria@benedictsbus.com

Website: www.benedictsbus.com

Mrs. Tammy Mengee

# Company Info:

We plan both retail and group excursions to any destination. Our two most popular destinations are New York City and Washington, D.C. Our business is based in a small community. We have many frequent travelers, so we like to find new destinations that keep our customers interested and booking on our trips. Some destinations are very successful for repeat trips, such as New York City, and for those areas, we like to find new attractions/dining that allow us to offer a different itinerary or different opportunities. When looking for lodging, we like to find lodging that is close to attractions so that when time allows, they are able to walk to some of the attractions. This is not always mandatory - especially for student groups.

#### Fox Bus Lines Inc.

3 Silver Fox Dr. Millbury , MA 01527 United States

Phone Number: 1 508 865-6000 Fax Number: 1 508 865-4660

Email Address: billir@silverfoxcoach.com

Website: www.silverfoxcoach.com

Mr. William Fox. Pres.

His customers think of AC as a resort not just a city with casinos. He needs packages with coin, food & Show. Program is small to AC but steady. Anything creative to help grow the market would be welcomed.

#### Company Info:

Fox Bus Lines offers premier motorcoach charter service from New England to Atlantic Seaboard destinations for corporate, senior, and youth groups.

#### **Great Escapes Adventures**

1430 Broadway, Ste. 507 New York, NY 10018

**United States** 

Phone Number: 1 212 235-5270 Fax Number: 1 646 366-8202

Email Address:

<u>ishamoun@greatescapesadventures.com</u>
Website: www.greatescapesadventures.com

Ms. Elaine Peralta, Mgr.

Great Escape Adventures owns buses, Gold Bus is their sister company. Mainly day trips with a few overnights. Please send casino packages for both day and overnight. He runs charters only where the client picks the casino.

Send shopping information.

#### Company Info:

Customized tours for preformed groups.

Transportation, hotels, meals, attractions etc.

# AAA East Central

5900 Baum Blvd. Pittsburgh, PA 15206

United States

Phone Number: 1 412 365-7774 Fax Number: 1 412 362-9069

Email Address: mblanda@aaaec.com

Website: <a href="https://www.aaa.com">www.aaa.com</a>
Ms. Myrna Blanda

Atlantic City trips doing well. Does side trips and has 10 trips booked in AC for 2014. Please send information on Airshow packages and Margaritaville.

#### Company Info:

We provide 80% Group Motorcoach Tours, 20% Group Air & Cruise Tours. AAA East Central dose mostly pre-formed groups, approx. 75% and spec. groups 25%

# Classic Tours/Classic Lines/Classic Cruisers Inc.

2150 Rte. 70

Manchester, NJ 08759

United States

Phone Number: 1 732 657-1144 Fax Number: 1 732 657-0439

Email Address: info@classictoursnj.com

Website: www.classictoursnj.com

Ms. Karen Famularo

Groups like to eat on the way down to AC and would like to find restaurants on their route, its ok if the restaurant is in AC but they need bus parking. Client picks the casino they want to visit for a 5 hours stay and she would Tanger group leader bonus information.

#### Company Info:

Classic tours primary focus is on preformed senior citizen groups. We offer both one-day and multiday tour packages using AAA 3-diamond properties or better.

#### Access Limousine Service Inc.

4810 Saint Barnabas Rd. Temple Hills, MD 20748

**United States** 

Phone Number: 1 240 838-7301 Fax Number: 1 240 838-7353

Email Address: <a href="mailto:info@access-limo.com">info@access-limo.com</a>

Website: <a href="https://www.access-limo.com">www.access-limo.com</a> Ms. Anna Anderson, Oprs. Mgr.

THIS COMPANY CANCELED, THE INFORMATION UNDER THE COMPANY INFORMATION WAS FOUND ON THEIR WEBSITE.

#### Company Info: (found on their website)

Access Limousine has been successfully servicing both corporate and leisure travelers since 1990. Through our vast fleet of new Sedans, Stretch Limousines, Super Stretch SUV Limos, Vans, Party Buses and Charter Buses along with our use of carefully screened worldwide affiliates, we have the ability to provide ground transportation service throughout all the major cities worldwide. We maintain our excellent reputation by offering the highest quality standards. Our motto is simple; to give you the best possible service at the most reasonable rate. We will take you where you want to go, on time, and in comfort as we have done for thousands of our clients. Our company caters to the greater Northern Virginia (Alexandria, Fairfax, Arlington, Falls Church, Great Falls, Manassas), Maryland (Annapolis, Silver Spring, Bethesda) and Washington DC Wedding Limousines. 55% Adult, 10% Seniors & 35% Student

CONTACT/LEAD	NOTES/OTHER
Bollman Charter Service Inc. 359 Upper Snake Spring Rd. Everett, PA 15537-6359 United States Phone Number: 1 814 623-2181 Fax Number: 1 814 623-7946 Email Address: bollman@bollmancharter.com Website: www.bollmancharter.com Ms. Marjorie Stultz, Pres.	Groups stay on route 40 because the bus can park with the group. I explained if she stayed in AC the bonus would be better as would the experience. Please send AC Cruises information and itineraries.  Company Info: Charters, groups, schools, retail tours, cruises, individual reservations, air travel. Covering all of the U.S. and Canada.
Awesome Adventures/Unique Destinations 216 Rosewood Dr. Crockett, TX 75835 United States Phone Number: 1 337 517-8177 Fax Number: 1 936 546-7032 Email Address: <a href="mailto:sandisagrera@yahoo.com">sandisagrera@yahoo.com</a> Website: <a href="mailto:sww.aaud.biz">www.aaud.biz</a> Ms Ginger Latiolais	Has not visited AC yet but thinking about adding the City onto their Fall Foliage tour. Please send itineraries and bonus/package information.  Company Info: (from their website)  Looks like a fairly new company with the closest tour to NJ is New Hampshire & Vermont and several international itineraries.

#### Kaleidoscope Adventures Inc.

7081 Grand National Dr., Ste. 110

Orlando, FL 32819 United States

Phone Number: 1 407 345-4899 Fax Number: 1 407 345-2890

Email Address: info@kaleidoscopeadventures.com

Website: www.kaleidoscopeadventures.com

Ms. Liz Henley

Specializes in DIY Travel (do it yourself) with their lead generation website. The cost for your webpage per year is \$415.00 includes 10 pictures and is commission free to the site. They market on Google, yahoo and sites with higher rankings so that you receive the best possible exposure.

# Company Info:

A full-service tour company specializing in student group travel. Our emphasis is serving bands and choirs traveling for competition festivals, performance, and educational tours.

#### DC Trails

P.O. Box 1508 Lorton, VA 22199 United States

Phone Number: 1 703 360-2800 Fax Number: 1 703 360-0330 Email Address: sales1@dctrails.com

Website: <a href="www.dctrails.com">www.dctrails.com</a>
Kirk Rich, Sales & Svcs.

Loves Margaritaville, send shopping itineraries, bonus and packages for shopping. malls, outlets, Smithville, Cape May.

# Company Info:

Motorcoach Transportation. Nationwide coverage. Individual and Group Tours. Light Road Service. Towing and Recovery. Line runs. Daily New York.

#### Brown Coach Inc.

50 Venner Rd.

Amsterdam, NY 12010

**United States** 

Phone Number: 1 518 843-4700 Fax Number: 1 518 843-3600

Email Address: <u>judy@browncoach.com</u> Website: www.browncoach.com)

Ms. Judy Russell, Tour & Charter Mgr.

Retail casino trips to AC and PA are not doing well. Offered destination training with group leader or a FAM to educate them on all things nongaming.

# Company Info:

Full-service motorcoach charter operation and planning services for preformed groups of all ages. Retail tours of primarily one- to two-day tours, with occasional extended three- to ten-day itineraries.

# Breakaway Tours

2103 Wilmington Rd. New Castle, PA 16105

United States

Phone Number: 1 724 658-9200 Fax Number: 1 724 658-3667

Email Address: chrislacivita@hotmail.com

Website: www.breakawaytours.biz

Ms. Christine LaCivita

Has 10 trips per year, books through a receptive 2-4 nights with side trips. They have a travel show in March; the ACCVA will look into it for 2015. Please send itineraries for side trips.

#### Company Info:

We are a domestic Tour Operator company dealing with senior, adult and a few student groups. We publish a tour brochure every year, which is mailed in January to over 13,000 customers. We offer tours and select cruises for groups throughout the Continental U.S. and into Canada. In 2007 we became a full service Travel Agency.

# Adams Travel 3714 Zuck Rd. Erie. PA 16506 United States

Phone Number: 1 814 923-1044 Fax Number: 1 814 833-9698

Email Address: adamstravel@verizon.net

Ms. Cheryl Adams, Owner)

Jerry Brown

# Lakefront Lines Inc.

13315 Brookpark Rd. Cleveland, OH 44181

United States

Phone Number: 1 216 267-8810 Fax Number: 1 216 362-7465

Email Address: lakefrnt@lakefrontlines.com

Website: www.lakefrontlines.com

Debbie Adams, Tour Coord, Retail Cleveland Office

Mr. Paul Grant, Mgr. Toledo Tour Dept

# information and itineraries.

Does 3days/2night in AC need non-gaming

Considering a twin city Philly/AC trip.

# Company Info:

We are the largest company in the state of Ohio. We offer charters, group tours, and retail tours.

Adams travel publishes a newspaper with 16,000

copies issued per month. There is interest in ACA

since no one from their area runs trips anymore.

Send package information with fun things to so;

golf, Bass Pro Shop, shopping and boat cruises.

# Wardlaw Silver Lining Tours & Charters

2167 Old Rose Mill Rd. Arrington, VA 22922-2207

United States

Phone Number: 1 434 485-4198 Fax Number: 1 434 277-8697

Email Address: silverliningtours@gmail.com

Website: www.silverliningtours.com Mr. Alexander Burruss. President

Has interest in AC, send shopping info. with group leader bonus and visitor guides.

# Company Info:

We offer motorcoach charters and custom group tours throughout the United States and Canada.

# David Tours & Travel

14005 McNulty Rd.

Philadelphia, PA 19154-1107

United States

Phone Number: 1 215 677-8300 Fax Number: 1 215 969-4014

Email Address: info@davidtours.travel

Website: www.davidtours.trave Mary Jo St. John, Tour Sales Mgr. Day trips are doing well due to the close proximity overnights don't sell. Packages and bonus are important and sending them sooner would be better.

#### Company Info:

Custom tour and travel planning specialists catering to all preformed groups. We provide motorcoach transportation through our sister company, David Thomas Tours, with new 26, 34, 40, 47, and 54-passenger fully-equipped luxury motorcoaches.

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# Adventure Student Travel/Exploring America

18221 Salem Trail Kirksville, MO 63501

United States

Phone Number: 1 877 397-5700 Fax Number: 1 775 459-1492

Email Address: kara@adventurestudenttravel.com

Website: www.adventurestudenttravel.com

Deandra Jacobs, Sales

Student group booked for AC in June, looking for student only itineraries with hotels and attractions. Expanding business and AC is good potential for the adult groups.

# Company Info:

Provide customized tours for any type of group. Whether they are looking for an educational experience, Graduating Class trip, even

performing.

# Lancaster Trailways of the Carolinas

2321 Airport Rd. Lancaster, SC 29720 United States

Phone Number: 1 803 285-2027 Fax Number: 1 803 285-5185

Email Address: tourguide@lancaster-tours.com

Website: www.lancaster-tours.com

Ms. Sandra Haigler, V.P.

Has an African American group family reunion on a weekend 100 people, 3nights/4days 7 buses. Please send all information in the planning stages.

# **Company Info:**

PRIMARILY A TOUR OPERATOR OPERATING IN THE STATES OF SOUTH CAROLINA AND NORTH CAROLINA DOING BOTH OUTBOUND AND INBOUND PLANNING.

# New England Coach Inc.

17 Freetown Rd., Ste. 3 Raymond, NH 03077

**United States** 

Phone Number: 1 603 895-3000 Fax Number: 1 866 443-2894

Email Address: belinda@newenglandcoach.com

Website: www.newenglandcoach.com

Mr. Steve Leonard, Tour Mgr.

GLBT market is specialty. Looking for a mid price hotel to have a reception/party when groups arrive.

# Company Info:

New England Coach offers packaged tours, customized tours, and receptive services throughout New England and Eastern Canada. We can provide everything from concept to completion. New England Coach has a division specializing in the LGBT market. "Come Out Travel" gears trips that are for gay and gay friendly groups. Steve Leonard is the contact person for Come Out Travel.

#### Rendezvous Travel

2154 Seneca Dr. N. Merrick, NY 11566 United States

Phone Number: 1 516 867-8747 Fax Number: 1 516 868-8007

Email Address: tony@rendezvous.travel

Website: www.rendezvous.travel

Ms. Antoinette Drago, Dir.of Sales & Mktg. (

Happy with AC product and hotel. Keep updated on new attractions

#### Company Info:

We are a tour operator providing mostly packaged tours for the senior and adult market in the United States. Our tours are primarily sightseeing/leisure tours. We also offer NYC receptive services and some international Tours.

#### One If By Land Tours Inc.

1250 Mann Dr., Ste. 100 Matthews, NC 28105

United States

Phone Number: 1 704 844-2415 ext:25

Fax Number: 1 704 844-2423

Email Address: abigail@oneifbylandtours.com

Website: www.oneifbylandtours.com

Mr. Stuart Weisberg, Pres

Resorts please send information.

# Company info:

One If By Land Tours provides customized tour planning to destinations in North America as well as international destinations in Europe and the Middle East. We broker charter requests originating in the New York Metropolitan area. In addition we offer receptive services in New York City and Charlotte, NC.

#### Lenzner Coach Lines/A Coach USA Co.

110 Lenzner Ct.

Pittsburgh/Sewickley, PA 15143-9510

United States

Phone Number: 1 412 761-7000 Fax Number: 1 412 741-7754

Email Address: becky.stasko@coachusa.com

Website: www.coachride.com

Ms. Audrey Rombach, Gp. Tour Coord.

Send Free to Do in AC. Likes to stay center City so they are close to everything.

#### Company Info:

Deluxe motorcoach charter service throughout the U.S. and Canada. Retail tour packages from one to 15 days throughout the U.S. and Canada, plus cruise packages. Also available for preformed groups.

#### Wolf's Bus Lines Inc.

200 Old U.S. Rte. 15

P.O. Box 235

York Springs, PA 17372-0235

United States

Phone Number: 1 717 528-4125 Fax Number: 1 717 528-4127 Email Address: info@wolfsbus.com

Website: <a href="https://www.wolfsbus.com">www.wolfsbus.com</a>
Ms. Tammy Wolf-Baker, V. P.

Does 1 night/2days doing well as are their day trips.

#### Company Info:

Group charters and tours to all points in the U.S. and Canada

#### Leisure Time Charters & Tours

P.O. Box 639

Emerson, GA 30137

United States

Phone Number: 1 770 382-7726 Fax Number: 1 770 387-0928

Email Address: leisuretimebus@bellsouth.ne

Website: www.ltbus.com

Ms. Brenda Tidwell, Dir. of Tours

Used to run 3 trips per year but stopped due to the bus tax, now that the tax is no longer valid she is booking up to 10 trips and including AC. Whatever they see on the history travel they want to do. Send 1920's trolley tour information.

#### Company Info:

Leisure Time provides charter service with 8-yearold and newer, 47- and 56- passenger motorcoaches with VCRs, deluxe reclining seats and restroom. Retail catalogue- 20,000 mailings, twice a year; also student catalogue with 10,500 educator leader mailings. We will provide cleaning with a call before your bus arrival. We are located on I-75, 35 miles north of Atlanta.

# TDE Tours Connection Inc.

P.O. Box 644 Bronx, NY 10469 United States

Phone Number: 1 718 515-5100 Fax Number: 1 718 798-4384 Email Address: tdetours@gmail.com

Website: www.tdetours.com

Mr. Thomas Pemberton, Pres./CEO

Please send an At The Shore, Visitor Guide and itineraries. Keep updated on shows and restaurants and best casino packages. Does daytrips and 2-3 overnights per year.

# Senior Community Tours

537 Nicholson Rd. Audubon, NJ 08106 United States

Phone Number: 1 856 456-1121 Fax Number: 1 856 456-1076 Email Address: djoyce@scucs.org

Website: <a href="https://www.scucs.org">www.scucs.org</a>
Ms. Deborah Joyce, Trip Dir

Does day trips the focus on shows. 2013 was a great year for them in AC, more group leaders are traveling with them, they are smaller groups but that works for them. Please send Miss America packages.

# Company Info:

Our company sells retail planned tours to seniors in the vicinity of South Jersey and Philadelphia.

#### Werner Bus Lines Inc.

144 Chester Ave. Phoenixville, PA 19460 United States

Phone Number: 1 610 933-7100 ext:116

Fax Number: 1 610 933-6405

Email Address: tbrynan@wernercoach.com

Website: www.wernercoach.com

Ms. Wendy Brynan

Please keep updated on Atlantic City information.

#### Company Info:

Specializing in pre-formed groups.

receptive operators and is interested in using AC in their itineraries... Anyone who has TAP receptive operators buying your product speak to them about Talbot Tours.

#### Talbot Tours Inc.

1952 Camden Ave. San Jose, CA 95124

**United States** 

Phone Number: 1 408 879-0101 Fax Number: 1 408 879-0183

Email Address: <a href="mailto:serge@talbottours.com">serge@talbottours.com</a>

Website: <a href="https://www.talbottours.com">www.talbottours.com</a> Nancy Sloan, Sales Manager

#### Company Info:

Talbot Tours Inc., markets outbound tours and cruises, also provides inbound/receptive services to California and the Western United States. We sell primarily to domestic groups, seniors and corporations. We also provide pre and post convention programs and leisure travel arrangements. Packages can be designed for series departures or custom group programs. Overnight packages include multi-night stays in upper 3 star and 4 star properties with an emphasis on the location in proximity to attractions, restaurants and shopping. Programs are also sold through TAP (Travel Alliance Partners, LLC), and most tours in the mid-west and east coast are now packaged by TAP Partners. Basic itineraries are from 4 to 8 days. Talbot Tours includes destinations and attractions that provide an entertaining experience on the culture and history of the area. Local events and festivals are also highlighted in our programs.

Buys 80% of East Coast program from TAP partners. Runs 8-10 groups per year on the East Coast uses

# Trans-Bridge Lines Inc.

2012 Industrial Dr. Bethlehem, PA 18017

United States

Phone Number: 1 610 868-6001 ext:122

Fax Number: 1 610 868-9057

Email Address: jneyhart@transbridgelines.com

Website: <a href="https://www.transbridgebus.com">www.transbridgebus.com</a>
Ms. Linda Ernst, Tour & Trvl. Mgr.

Sells AC with Cape May to generate more overnight business. Interested in weekend rates, airshow package, and outlet info. and itineraries.

#### Company Info:

Trans-Bridge Lines Inc. offers charter service for business groups, schools, and organizations. Our affiliate Trans-Bridge Tours Inc. provides custom group retail design and planning for one-day and overnight trips, sporting events, shows, and city tours, as well as deluxe motorcoach tours and air/cruise vacation packages. Local receptive operator.

#### Maxima Tours Ltd.

497 Main St. E.

Hamilton, ON L8N 1K8

Canada

Phone Number: 1 905 561-5444
Fax Number: 1 905 561-7036
Email Address: info@maxima.net
Website: www.maxima.net
Mr. Damon Allan, Oprs. Mgr.

Has 5 trips booked to AC and does side trips while group is in the City. Please send itineraries.

# Company Info:

Maxima Tours Ltd. specializes in packaged travel for the pre-formed group market across North America. With offices in Canada and the USA, Maxima services domestic and cross border travel with special emphasis on the mature adult market. We have recently introduced international products to attract smaller more affluent groups.

# Tourco's Firstline Tours Inc.

18530 N.E. Ulysses St. East Bethel, MN 55011

United States

Phone Number: 1 763 780-2985
Fax Number: 1 763 784-6644
Email Address: tourcotrav@aol.com
Website: www.tourcotravel.com
Mr. David Ebertowski, Pres./CEO

This company has some challenges for AC. Had a trip that was multi-city with NY, Philly, AC & DC, took AC out of the mix because drivers and escorts didn't like the bus waiting area. Didn't not say which property but hopefully with the new attractions coming online in 2015 this operator will come back to AC.

# Company Info:

Motorcoach, air, cruise and Amtrak tours. Receptive operations for convention and international tour groups. Charter motorcoach service.

#### Rill's Bus Service

218 Dutrow Rd.

Westminster, MD 21157-7117

United States

Phone Number: 1 410 876-7530 Fax Number: 1 410 876-3778

Email Address: <a href="mailto:dgrote@rillsbusservice.com">dgrote@rillsbusservice.com</a>

Website: <a href="https://www.rillsbusservice.com">www.rillsbusservice.com</a> Lauren Grote, Tour Planner Does some day and overnight trips, not as many since new casinos opened and only one night. Please keep on mailing list and send updates.

#### Company Info:

Charter motorcoaches and school buses for groups; assistance with itineraries and reservations for one-day and multi-day tours; planned company tours for sightseeing.

# Mid Atlantic Receptive Services

P.O. Box 1390

Stephens City, VA 22655

United States

Phone Number: 1 540 869-1864 Fax Number: 1 540 869-1826

Email Address: mars@takeafuntrip.com

Website: <a href="https://www.takeafuntrip.com">www.takeafuntrip.com</a>
Ms. Lisa Scalzo, Sales Rep.

Company has not yet added AC. Likes hub and spoke itineraries for adults. Please send all package and attraction information.

# Company Info:

We are predominantly a wholesale receptive service with the majority of our clients being other tour operators. We also have a Soccer Tour company that handles outbound Soccer Tours for youth and college age students for training, tournaments and sightseeing. We are beginning to operate some outbound programs mostly through our TAP associates. We also function as an outsource agent for tour operators who contract us to handle all of their tour planning and operations. Primary volume destinations are DC, VA, MD, NYC, NC, SC, GA, FL, WVA, PA.

#### McMillen Tours

7155 State Rte. 754 Shreve, OH 44676-9449

United States

Phone Number: 1 330 567-3898

Fax Number:

Email Address: mactour2020@wifi7.com

Mr. Thomas McMillen, Owner

Thomas was not available to meet his nephew was taking appointments and didn't know the market. Working on 2015 senior packages that are multi-city due to the trip distance. Please send itineraries and include rolling chair information.

#### Company Info:

Retail tour packages, theater, music, sports, baseball, football, NASCAR.

#### Upstate Transit of Saratoga LLC

207 Geyser Rd.

Saratoga Springs, NY 12866

United States

Phone Number: 1 518 584-5252 Fax Number: 1 518 584-1092

Email Address: <a href="mailto:ckulls@upstatetours.com">ckulls@upstatetours.com</a>

Website: <a href="https://www.upstatetours.com">www.upstatetours.com</a> Ms. Christine Kulls, Charter/Tour Mgr. Gaming is not as popular due to racino in Saratoga. Sunday/Monday overnights are best but finding her clients want day trips not overnight and AC is too far for a day trip. Please send her any itineraries, packages and attraction information that may sway her clients to try overnights to AC again.

# Company Info:

Charter, group tour, and retail tour programs. Tour planning, itineraries complete with meals, lodging, attractions and step on guides. Customized programs for each group. Also perform local, weekday commuter transit.

# Ayr Coach Lines Ltd.

70 Baffin Pl.

Waterloo, ON N2V 1Z7

Canada

Phone Number: 1 519 747-1230 Fax Number: 1 519 747-3634

Email Address: willis@ayrcoach.com

Website: <u>www.ayrcoach.com</u>

Mr. David Willis, Mgr.

#### This company cancelled

#### Company Info:

We are a family-run operation serving all of Southwestern Ontario and Western New York State. We offer top quality drivers and equipment for charters and tours throughout Canada/U.S.

#### Maximum Tours Inc.

3132 Long Beach Rd.

Oceanside, NY 11572-4108

**United States** 

Phone Number: 1 516 594-2000 Fax Number: 1 516 594-2105

Email Address: evie@maximumtours.com

Website: <a href="https://www.maximumtours.com">www.maximumtours.com</a> Ms. Evie Smith. Dir. of Sales Deals mainly with schools. They do have a teacher's daytrip each year sold as a fund raiser. Please send student itineraries.

# Company Info:

Tour operator that creates custom tour packages. Specializing in Student Tours, Teen Travel Programs, Ski trips and Music Festivals. Trip duration 1-14 days. Educational and recreational tours.

# Vacations Made Easy

1635 W. Walnut St Springfield, MO 65806

United States

Phone Number: 1 417 823-0981 Fax Number: 1 417 823-8468

Email Address: caylor@vacationsmadeeasy.com

Website: <a href="https://www.vacationsmadeeasy.com">www.vacationsmadeeasy.com</a> Mr. Chris Aylor , Development Specialist New to AC, FIT and Family groups that are interested in sightseeing, dinner shows, wineries and shopping. Please send all information.

# Company Info:

No profile available but looking at their website they are a wholesale operator that also books groups. They list Harrah's, Caesars, Trump Plaza, Fantasea Resort, Comfort Inn and Econo Lodge as popular hotels and AC Cruises as popular attraction.

# Touriffic Travel/Celebrity Transportation

2521 Yellow Springs Rd. Malvern, PA 19355 United States

Phone Number: 1 610 544-6222 Fax Number: 1 610 651-2856

Email Address: <a href="mailto:reserve@celebritylimo.com">reserve@celebritylimo.com</a>

Website: <a href="https://www.celebritylimo.com">www.celebritylimo.com</a>
Ms. Cindy McMenamin, President

Does 1 night and day trips to AC. Packages around shows and interested in AC Cruises.

#### Company Info:

No profile available, website is mainly car service they have a group section but nothing available. Services the Philadelphia, Delaware area

#### Yankee Trails World Travel

569 3rd Ave. Extension Rensselaer, NY 12144-5616

United States

Phone Number: 1 518 286-2400 ext:215

Fax Number: 1 518 283-3279

Email Address: brizzo@yankeetrails.com

Website: <a href="https://www.yankeetrails.com">www.yankeetrails.com</a> Mr. Robert Rizzo, Tour Dir. Atlantic City is one of their top destinations. Good program.

#### Company Info:

Offering full-service tour, charters, and travel agency. Specializing in destinations throughout the United States and Canada.

# Voyages Terra Natura Inc.

7-35 Rue Gamelin, Gatineau, QC J8Y 1V4

Canada

Phone Number: 1 819 595-1115 Fax Number: 1 819 595-1110

Email Address: josema@voyagesterranatura.ca

Website: <a href="https://www.voyagesterranatura.ca">www.voyagesterranatura.ca</a></a>
Ms. Cori Wiesel, Travel Consultant

This company is part of Coach Canada. Has clients interested in AC but not enough for a full bus, Needs faith based type of venue (HOB?) All of their clients like to gamble and would like a 4-5 star property that would also take FIT's.

#### Company Info:

VTN sells groups and Fits. We sell senior groups, Knights of Columbus, religious pilgrimages, women's groups, adventure, wine and culinary, spa. We package with land, air, and bus. Our client base is mostly luxury. One of our niches is long weekend getaways, 4 days and 3 nights.

#### Delaware Express Tours

2825 Ogletown Rd. Newark, DE 19713 United States

Phone Number: 1 302 454-7800 ext:610

Fax Number: 1 302 454-9885

Email Address: ghartman@delexpress.com

Website: <a href="https://www.delexpress.com">www.delexpress.com</a> Ms. Gerry Hartman, Tour Dir. Does day trips to AC the first Tuesday and Thursday of each month always packaged around a show.

#### Company Info:

Motorcoach charters and group tours.

# Susquehanna Transit Co. dba Susquehanna Trailways

11 W. Church St. Williamsport, PA 17701

**United States** 

Phone Number: 1 570 322-5361 Fax Number: 1 570 322-2338

Email Address: <a href="mailto:charters@susquehannabus.com">charters@susquehannabus.com</a>

Website: www.susquehannabus.com

Mr. Paul Chapman, Sales

Has a new charter system and does daytrips. Would like concert schedule to add on show to their casino trips. Does 2 over nights per year. Anyone with entertainment schedules and itineraries please send.

#### Company Info:

We operate tour, charter and scheduled service programs from central Pennsylvania to locations primarily throughout the Eastern portion of the United States and Canada

# Lowee's Group Tours LLC/Innovative Coach LLC

P.O. Box 6658

Harrisburg, PA 17112-2125

United States

Phone Number: 1 717 657-9658 Fax Number: 1 717 652-9476 Email Address: ckelly@lowees.com

Website: <a href="https://www.lowees.com">www.lowees.com</a>
or <a href="https://www.innovativecoaches.com">www.innovativecoaches.com</a>
Ms. Chrissie Kelly, Owner/Operator

Days trips with some overnight to AC. Looking for new ideas like a progressive pub tour, culinary tour or anything else unique they would sell to their customers to grow more trips to AC.

#### Company Info:

Motorcoach Operator RECEPTIVE SERVICES
Receptive operator for Brandywine Valley, Hershey,
Lancaster, Gettysburg, Harrisburg, and York,
Wilmington (Delaware), Baltimore, Washington DC,
New York City. Unique trip ideas. See our website
www.lowees.com for a glimpse into our tour products.
See why the same operators keep coming back 2-3
times per year. OUTBOUND Full tour/itinerary planning,
student tours, guided tours, step-on guides, and escorts
for destinations throughout North America.

Cav's Coach Company Looking to work with receptives. They own their 9 Gatewater Rd. own coaches and want to take clients to AC now Charleston, WV 25313 that the bus tax is gone. Please send a variety of United States itineraries with hotel and parking information. Phone Number: 1 304 776-7580 Fax Number: 1 304 769 5867 Company Info: Email Address: <a href="mailto:cavscoachco@suddenlink.net">cavscoachco@suddenlink.net</a> Charter buses & group tour packages Website: www.cavscoachco.com Mr. Chris Cavender, Pres. TreasureTime Tours LLC 167 Second St. Buchanan, NY 10511 Charters 4-5 trips to AC per year, too many United States casino's closer. Sending shopping and attraction, Phone Number: 1 914 739-8111 sightseeing itineraries and if you have something Fax Number: 1 914 739-8111 unique to your venue please send her information. Email Address: treasuretimetours@gmail.com Ms. Judy LoSasso, Owner/Pres. Adventure Tour & Travel Inc. 150 Warrior Ave Sumiton, AL 35148 New Company, clients love casinos. Please have United States AC receptives contact them. ACCVA sending Phone Number: 1 205 648-2732 brochures, guides and pictures. Fax Number: 1 205 648-2793 Email Address: jsulzby@adventurebuscharter.com Bryant Payne, Tour Consultant **Abbott Trailways** 1704 Granby St. Program is sill going strong in AC. Would like a Roanoke, VA 24012-5604 supply of visitor guides and shopping coupons. United States Phone Number: 1 540 343-1133 Company Info: Fax Number: 1 540 345-2052 We can arrange both charters and tours for the Email Address: heather@abbottbus.com customer: we also sell our own tours. Website: www.abbottbus.com Ms. Sue Abbott, Tour Planner Has a line run into AC as well as some overnights Fullington Trailways LLC through a receptive. 316 E. Cherry St./P.O. Box 211 Clearfield, PA 16830 Company Info: United States Tours and charters for all your transportation Phone Number: 1 814 765-7871 needs. Intercity scheduled line run fixed-route Fax Number: 1 814 765-9572 service. Limousine service for weddings, proms. Email Address: elaine@fullingtontours.com special occasions. School bus transportation Website: www.fullingtontours.com services. Ms. Elaine Hart, Mgr. of Retail Tours

Bloom Tour & Charter Services 28 Grosvenor St. Taunton, MA 02780-3950 United States Phone Number: 1 508 822-1991 Fax Number: 1 508 823-0048 Email Address: chartersales@bloombus.com Website: www.bloombus.com Ms. Erin Ducharme, Tour Design	Has 3 day trip to AC every month through an AC receptive. Please send Visitor Guides, DVD and images.  Company Info: Luxury motorcoach transportation serving the Eastern United States and Canada